



Alarm Financial Services, Inc.
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FOR IMMEDIATE RELEASE:

Trident Fire & Security Announces Merger with Secure Source Inc.

SAN RAFAEL, CA – March 9, 2021 – Trident Fire & Security of Longmont, CO (“Trident”) recently merged with Secure Source Incorporated (“Secure Source”) of Denver, CO. Alarm Financial Services (“AFS”) provided financing for the transaction. The new loan facility includes a five-year term loan and a line of credit for Trident, allowing for further expansion into the Denver Metro area, with targeted growth in the commercial security sector.

Since 1988, Steven Wasik, Founder of Secure Source, has delivered customized security solutions in the residential, commercial and governmental sectors throughout the greater Denver area. Looking toward the future, Steve sought to place his customers with an established security provider and Trident Fire & Security was a good match. “We were seeking a company who was familiar with our technology and put their customers’ needs first. It was evident from the start that Trident has built a culture around this philosophy. Brandon and his team have the expertise and resources to do just that, and we are pleased to be working with them.” In addition Steve states, “AFS and their staff were very professional and knowledgeable throughout the process and made the transition seamless.”

Trident Fire & Security has been providing residential and commercial security and life safety protection to the Colorado Front Range for almost 35 years. For Brandon Evans of Trident, moving forward with Secure Source wasn’t a difficult decision: “Steve’s knowledge and expertise are evident. You can tell he cares a lot about his customers and has worked hard for them over the years. His customer base of primarily small local businesses is very similar to ours.” Evans also praised AFS’ guidance throughout the acquisition process. “In addition to obtaining financing and due diligence assistance

essential for the transaction, we leveraged AFS' advice and experience to come up with procedures that will help for a stable merger, which translates to more value for us (Trident).”

AFS provides financing from \$150,000 to \$1,500,000 to small and medium-sized security, fire alarm and Personal Emergency Response System (PERS) companies. “We are very excited that our financing has helped bring together these two high-quality well-run security providers. In addition, Trident now has access to additional capital to continue its long-term growth plans.”

About Alarm Financial Services, Inc.

AFS has been providing loans and lines of credit to dealers looking to grow their business, consolidate debt, expand operations or make acquisitions since 1987. Founded by Jim Wooster, Sr., AFS is the oldest funding company serving the alarm industry. Learn more at <https://www.alarmfunding.com>.

About Trident Fire & Safety

Trident has been designing, installing, servicing and monitoring commercial and residential intrusion and fire alarm systems since 1986. A true, life safety integrator, Trident also offers CCTV, access/control and life safety inspections. Learn more at <https://www.tridentsecuritysystemsinc.com>

About Secure Source Inc,

Secure Source, Inc. is a residential, commercial and governmental security alarm company in Denver, CO. Secure Source provides customized technical solutions to enhance and maximize client investment. Learn more at <http://securesource.us>

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